



Endúr ASA

Q1 2022 financial results

13 May 2022

Agenda

> Group

- Consolidated key figures and highlights
- Group structure and strategy
- Selected ongoing projects

Business segments

- Aquaculture, Marine Infrastructure and Other
- Key figures and highlights
- Focus: Margin development aquaculture

> Financials

- Profit & loss
- Balance sheet
- Cash flow
- NWC and NIBD

Outlook and summary

> Appendix

- Operating results per company
- Disclosure: Assets held for sale
- Historical financial statements



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Endúr delivers strong first quarter

REVENUE NOK 611,8 million

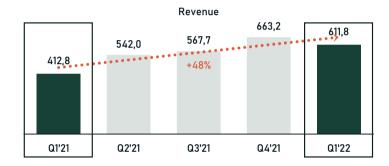
+48% vs. Q1 2021

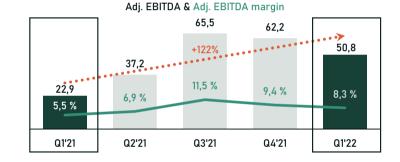
EBITDA NOK 50,8 million +122% vs. Q1 2021

EBITDA MARGIN 8.3 % +2.8% p.p. vs. Q1 2021

CASH FLOW FROM OPERATIONS NOK 63,6 million

- Strong and best Q1
- Positive development from H2 2021 continues despite Q1 traditionally being a low-activity period due to winter season
- All subsidiaries contributed positively to improved results
- Cash flow from operations provides solid coverage for capex and interest payments
- Net reduction in backlog in Q1 2022 driven by announced cancellation order in Artec Agua (NOK 350 million) and large production on Salmon Evolution BTA
- Strong underlying order intake in Q1 2022 of NOK 501 million.
- Installit sold to DeepOcean Group in April (immaterial contribution in 2022 accounts)









Targeting group annual revenue of NOK 4 billion by end-2024

- Leading full-service provider for aquaculture solutions and marine infrastructure in Norway and Sweden, servicing both public and private sector
- · Substantial growth predicted in both core markets
- Endúr as consolidator in highly fragmented market segments. exposed to strong sustainabilitydriven megatrends
- Targeted revenue of NOK 4 billion by end-2024 to be achieved both organically and through complementary M&A

Aquaculture Solutions

Artec Aqua

- Leading turnkey supplier for onshore aguaculture facilities
- · Post-smolt, brood stock, grow-out and other species
- Hybrid, flowthrough and RAS
- · Superior water quality and fish health

Endúr Sjøsterk

 Production of concrete feed barges for offshore aquaculture

Marine Infrastructure

BMO Entreprenør

- · Projects throughout Norway
- · Rehabilitation of concrete and steel infrastructure: bridges, guays, dams and railway constructions
- · Primarily public clients
- · Industry-leading margins

Other

Endúr Maritime

- · Technical ship maintenance: inspections, service, repairs, upgrades and modifications
- · Framework contracts with the Norwegian Defense and Equinor

Marcon

- · Projects throughout Sweden
- · Marine construction activities: guays, piers, seabed piping, sea lines, diving and renewable energy
- · Primarily public end-customers
- Industry-leading margins

Endúr ASA

- Listed on Oslo Stock Exchange
- Group management functions: financing, M&A and strategic initiatives

PROJECTS endúr.

Selected ongoing projects



Aquaculture Solutions

Salmon Evolution BTA

Company Artec Aqua

Value NOK 1,300 – 1,400 million Client Salmon Evolution

Building period 2021-2022

PoC 65%

Turnkey supplier of land-based salmon grow-out facility (7 300 HOG)

Feed Barge Cermaq

PoC

Company Endúr Sjøsterk Value NOK 35 million Client Cermaq Building period 2022

Turnkey delivery for concrete feed barge with complete technical infrastructure

10%

Marine Infrastructure

Meråkerbanen

Company BMO

Value NOK 130 million Client Bane NOR

Building period 2021-2023 PoC 35%

35%

Engineering, procurement and construction contract (EPC) involving 19

railway transition bridges

Other

Avlastningsavtale

Company Endúr Maritime Value NOK 400 million

Client Forsvarets Logistikkorg.

Building period 2020-2024 PoC 50%

Framework contract involving maintenance, repairs and upgrades of the Norwegian Royal Navy's ship fleet

Stockholms Hamn

Company Marcon / Stockholms

Vattenentreprenader AB

Value SEK 96 million

Client Stockholms Hamn AB

Building period 2022-2029 PoC 0%

Framework contract for maintenance and repairs of quays and quay equipment

Business segments

aquaculture solutions endúr.

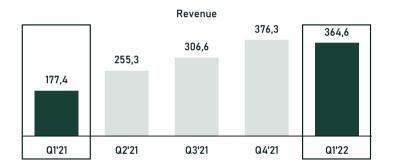
Aquaculture: Significant improvement year-on-year

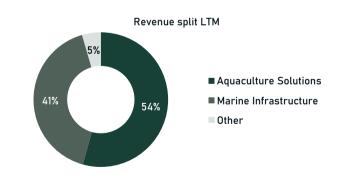
REVENUE +106%

евітда +305%

+3,0 p.p.

- Significantly improved Q1 2022 vs. Q1 2021
- Q1 2022 revenue and results driven by intensive production at Salmon Evolution BTA and improved results from production of feed barges
- Successful delivery of first milestone at Salmon Evolution BTA (on time, on cost and functional)
- Strong focus on securing and strengthening margins for coming periods
- Positive underlying order intake in Q1 2022 of NOK 185 million.
- Highly favourable market outlook









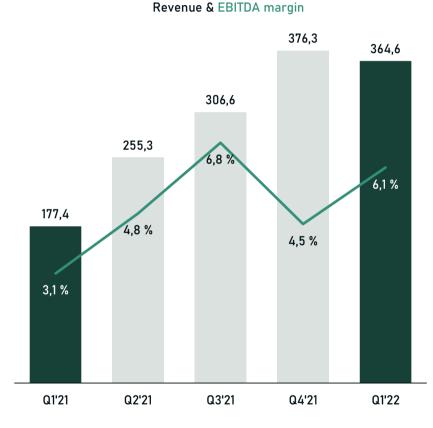
aquaculture solutions endúr.

Measures taken to improve segment margins

- Aquaculture Solutions is key to realizing long-term growth ambitions and the corresponding margin is an important driver of value
- High segment activity expected throughout 2022, but entering project, design and engineering phase in H2 2022, yielding lower production revenues
- Organizational investments to meet future growth are expensed as they are related to hiring and training of personnel

Measures taken to strengthen segment margin:

- Implementation of best practice for project/construction management from group companies within marine infrastructure
- · Implementation of tailor-made systems for ERP and PLM
- Improved measurement and monitoring of hours utilized
- Improved routines for measuring project profitability through full allocation of indirect expenses
- · Periodic reviews of indirect costs and optimization of recruitment timing



marine infrastructure endúr.

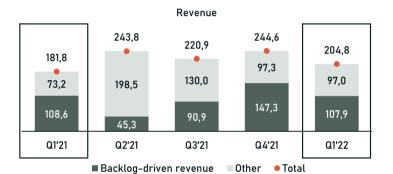
Marine Infrastructure: Maintains industry-leading margins

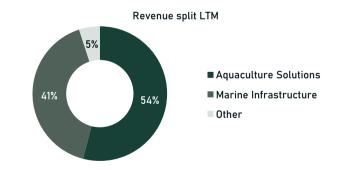
revenue +13%

EBITDA +26%

EBITDA MARGIN +1,6 p.p.

- Stronger Q1 2022 vs. Q1 2021
- Segment with industry-leading margins
- Both Norwegian and Swedish operations contributed positively
- Swedish market improvement in H2 2021 continued into 2022
- Material increase in backlog through Q1 2022
- Revenue from organic growth in projects in process and recurring production (other revenue) accounts for a significant amount of total production
- High tender activity, with H1 typically comprising "tender season" for public procurement
- Dykab AB acquisition closed in Q1 2022 and incorporated in Marcon to secure foothold in North Sweden









other endúr.

Other business segment stable and improving

ENDÚR MARITIME - EBITDA MARGIN
7,2%

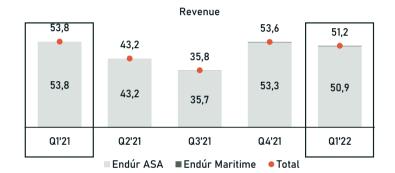
NOK -7,6 million

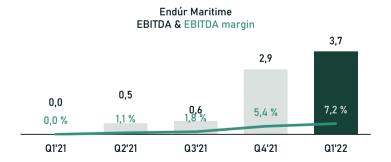
Endúr Maritime

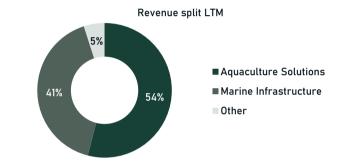
- Stable revenue level and improving EBITDA margin from ongoing turnaround
- Noticeable effects from measures taken over the last two quarters to improve profitability

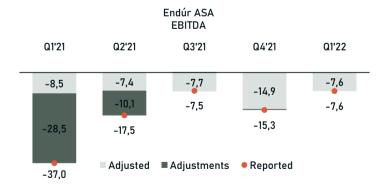
Endúr ASA

- Improved result from holding activities due to lower incurred costs
- No adjustments to reported EBITDA in Q1 2022









Financials

Profit & loss

| Amounts in MNOK | Q1 2022 Actuals | Q1 2021 Pro forma | YTD 2022 Actuals | YTD 2021 Pro forma | FY 2021 Pro forma |
|------------------------------|--------------------|----------------------|---------------------|-----------------------|----------------------|
| Continued operations | | | | | |
| Operating revenue | 609,9 | 410,9 | 609,9 | 410,9 | 2 173,3 |
| Other revenue | 1,9 | 1,9 | 1,9 | 1,9 | 12,4 |
| Revenue | 611,8 | 412,8 | 611,8 | 412,8 | 2 185,7 |
| Cost of sales | 408,2 | 257,3 | 408,2 | 257,3 | 1 420,1 |
| Payroll expenses | 103,0 | 107,0 | 103,0 | 107,0 | 412,9 |
| Other operating expenses | 49,8 | 54,3 | 49,8 | 54,3 | 203,7 |
| EBITDA | 50,8 | -5,7 | 50,8 | -5,7 | 149,0 |
| Depreciation | 20,8 | 27,6 | 20,8 | 27,6 | 91,1 |
| Amortization PPA | 12,4 | 5,0 | 12,4 | 5,0 | 43,1 |
| Impairment | 0,0 | 0,0 | 0,0 | 0,0 | 22,8 |
| Operating profit/loss (EBIT) | 17,6 | -38,2 | 17,6 | -38,2 | -8,0 |
| Financial income | 1,0 | -0,7 | 1,0 | -0,7 | 1,0 |
| Financial expenses | 24,6 | 21,4 | 24,6 | 21,4 | 111,6 |
| Profit/loss before tax (EBT) | -6,0 | -60,3 | -6,0 | -60,3 | -118,6 |
| Income tax expense | 2,0 | -17,0 | 2,0 | -17,0 | -51,6 |
| Profit/loss after tax (EAT) | -8,0 | -43,3 | -8,0 | -43,3 | -67,0 |
| Discontinued operations | | | | | |
| Profit/loss after tax (EAT) | 0.0 | 0,0 | 0,0 | 0,0 | -11,1 |
| Profit/loss for the period | -8,0 | -43,3 | -8,0 | -43,3 | -78,1 |
| EBITDA | 50,8 | -5,7 | 50,8 | -5,7 | 149,0 |
| Adjustments | 0,0 | 28,5 | 0,0 | 28,5 | 38,8 |
| Adjusted EBITDA | 50,8 | 22,9 | 50,8 | 22,9 | 187,8 |
| Adjusted EBITDA margin | 8,3 % | 5,5 % | 8,3 % | 5,5 % | 8,6 % |
| | | | | | |

- Improved revenue and EBITDA margin for all business segments in Q1 2021 vs. last year
- EBITDA margin in Q1 2022 at same level as FY 2021, despite marine infrastructure traditionally operating at lower activity and margins in Q1
- EBIT impacted negatively by PPA amortizations and depreciation expenses exceeding actual capex
- Financial expenses driven by; NOK 900 million bond and currency translation (NOK/SEK)
- In process of establishing a swap hedging NOK 300 million in exposure to SEK and NOK 200 million in exposure to floating interest rates

endúr. FINANCIALS

Balance sheet

| Amounts in MNOK | Q1 2022 Actuals | Q4 2021 Actuals |
|--------------------------------|--------------------|--------------------|
| ASSETS | | |
| Deferred tax assets | 0 | 0 |
| Intangible assets and goodwill | 1 098 | 1 121 |
| Property, plant and equipment | 411 | 426 |
| Right-of-use assets | 86 | 93 |
| Financial assets | 1 | 1 |
| Other non-current assets | 4 | 1 |
| Non-current assets | 1 600 | 1 642 |
| Inventories | 26 | 26 |
| Contract assets | 26 | 31 |
| Trade and other receivables | 515 | 505 |
| Cash and cash equivalents | 322 | 304 |
| Assets held for sale | 31 | 0 |
| Current assets | 919 | 866 |
| Total assets | 2 519 | 2 508 |

| Amounts in MNOK | Q1 2022 Actuals | Q4 2021 Actuals |
|---|--------------------|--------------------|
| EQUITY AND LIABILITES | | |
| Share capital | 14 | 14 |
| Share premium | 859 | 881 |
| Other paid-in capital | 4 | 4 |
| Retained earnings | 0 | 0 |
| Total equity | 877 | 898 |
| Deferred tax liability | 77 | 78 |
| Loans and borrowings | 897 | 891 |
| Lease liabilities | 64 | 73 |
| Other non-current liabilities | 4 | 9 |
| Non-current liabilities | 1 041 | 1 051 |
| Loans and borrowings | 0 | 0 |
| Lease liabilities | 24 | 23 |
| Trade and other payables | 329 | 346 |
| Contract liabilities | 39 | 31 |
| Other current liabilities | 196 | 159 |
| Liabilities directly associated with assets held for sale | 13 | 0 |
| Current liabilities | 601 | 559 |
| Total liabilities | 1 642 | 1 610 |
| | 1 042 | 1010 |
| Total equity and liabilities | 2 519 | 2 508 |

- Intangible assets largely related to acquisitions of Artec Aqua, BMO and Marcon
- Improved liquidity in Q1 driven by positive CF from operations
- Long-term loans and borrowings consist of; NOK 900 million bond, accrued interest, capitalized bond fee and smaller equipment loans

FINANCIALS

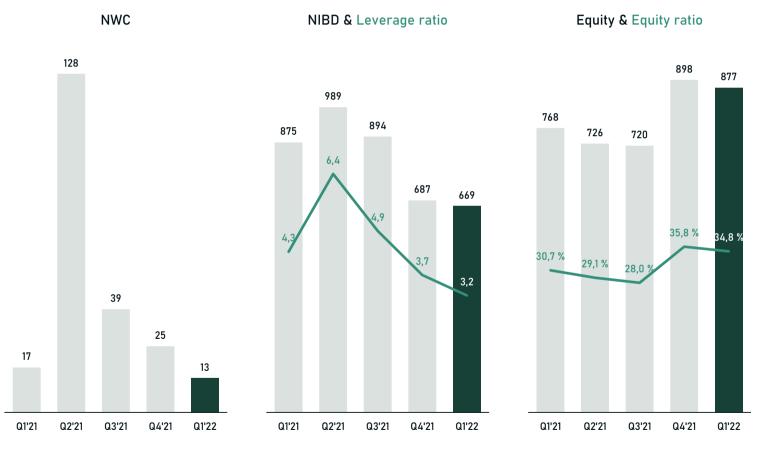
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Cash flow

| Amounts in MNOK | Q1 2022 Actuals | Q1 2021 Actuals | YTD 2022 Actuals | YTD 2021 Actuals | FY 2021 Actuals |
|---|--------------------|--------------------|---------------------|---------------------|--------------------|
| Profit/loss for the period | -8,0 | -17,0 | -8,0 | -17,0 | -51,8 |
| Adjustments for non-cash items | 35,2 | 7,4 | 35,2 | 7,4 | 45,4 |
| Adjustments for non-operating items | 23,6 | 20,2 | 23,6 | 20,2 | 108,7 |
| Changes in current operating assets and liabilities | 12,8 | -223,3 | 12,8 | -223,3 | -131,2 |
| Cash flow from operating activities | 63,6 | -212,7 | 63,6 | -212,7 | -28,9 |
| Investment in property, plant and equipment | -6,5 | -9,1 | -6,5 | -9,1 | -120,5 |
| Proceeds from sale of property, plant and equipment | 1,0 | 0,0 | 1,0 | 0,0 | 75,6 |
| Net outflow from non-current receivables | -2,1 | 0,0 | -2,1 | 0,0 | 32,6 |
| Business combinations, net cash | 0,0 | -969,9 | 0,0 | -969,9 | -969,9 |
| Cash flow from investing activities | -7,5 | -979,0 | -7,5 | -979,0 | -982,2 |
| Proceeds from capital increases | 0,0 | 472,8 | 0,0 | 472,8 | 638,7 |
| Proceeds from loans and borrowings | 0,0 | 1 075,3 | 0,0 | 1 075,3 | 1 100,0 |
| Payment of interests | -23,6 | -20,2 | -23,6 | -20,2 | -102,1 |
| Repayment of lease liabilities | -1,9 | -4,0 | -1,9 | -4,0 | -33,7 |
| Repayment of borrowings | 1,1 | -178,7 | 1,1 | -178,7 | -447,2 |
| Cash flow from financing activities | -24,4 | 1 345,2 | -24,4 | 1 345,2 | 1 155,7 |
| Currency translation effects | -14,1 | 0,7 | -14,1 | 0,7 | -8,0 |
| Net cash flow | 17,6 | 154,2 | 17,6 | 154,2 | 136,6 |

- Solid cash flow from operations in Q1 2022 due to positive EBITDA, large adjustments for non-cash items and financing expenses, as well as decrease in NWC
- Capex significantly lower than expensed depreciation
- No proceeds from capital increases or new borrowings in Q1 2022
- Positive net cash flow, also when accounting for interest expenses and currency translation (NOK/SEK)
- Cash flow in Q1 2021 materially impacted by bond issue / refinancing and acquisitions of Artec Aqua and Marcon

Net working capital (NWC) and net interest-bearing debt (NIBD)



- NWC of NOK 13 million in Q1 2022 (0,6% of pro forma revenues for FY 2021) yields three successive quarters with reduced binding in net current operating assets
- Strong focus on liquidity management in all business segments
- NIBD reduced with NOK 18 million in Q1 2022 due to positive net CF
- Material improvement in LTM adj. EBITDA in Q1 2022 also contributes to a third successive quarter with a decreasing leverage ratio
- Lower leverage reduces interest rate sensitivity and risk, and opens for alternative sources of financing

All amounts in MNOK. Group > Business segments > Financials > Outlook > Appendix

Summary & outlook

OUTLOOK endúr.

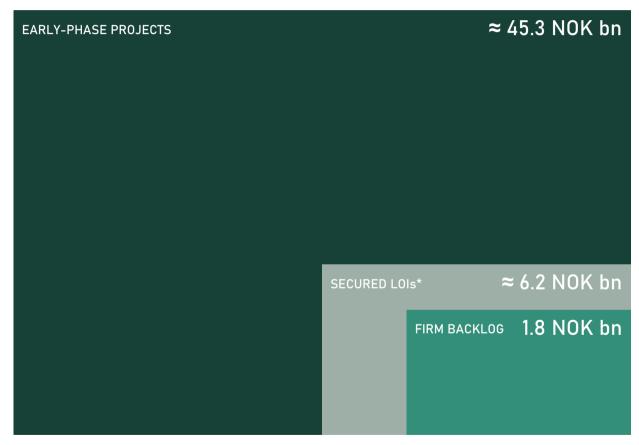
Market outlook

Aquaculture Solutions

- Salmon Evolution BTB not included in firm backlog
- · Outlook for land-based fish farming remains highly favourable
- Several early-phase projects with secured LOIs expected to materialize in near term
- Significant step-up in demand for feed barges has secured full production utilization in 2022
- Engineering and design will make out a larger portion of segment activities in H2 2022 with less construction activity
- Margin improvement measures expected to yield effect operationally and financially

Marine Infrastructure

- Growth market driven by public investments and key contributor to group results
- Significant and expanding lags in maintenance, which is pointed out in the National Transportation Plans of Norway and Sweden
- Possible decrease in Norwegian public infrastructure spending likely to affect new projects rather than Endúr's niche within rehabilitation and maintenance
- Activity level expected to increase in coming quarters



Strong Q1 with all group companies contributing positively



Positive trend from H2 2021 continues



Favourable market outlook and strong backlog for both Aquaculture Solutions and Marine Infrastructure



Progress according to plan at Salmon Evolution BTA



Strengthened financial position with improving liquidity and leverage ratio



Cash flow from operations provides solid coverage for capex and interest payments



Marine Infrastructure continues to deliver industry-leading margins



A&D

Appendix

Alternative performance measures

Basis for preparation

This presentation provides financial highlights for the quarter. The financial information in this presentation is not reported according to the requirements in IAS 34 (Interim Financial Reporting) and the figures are not audited. For IAS 34 compliant financial accounts, please confer the 2021 Annual Report.

The same measurement principles as presented in the 2021 Annual Report have been used preparing this presentation.

The interim financial information has not been subject to audit or review.

Alternative performance measures

Endúr ASA presents alternative performance measures as a supplement to measures regulated by IFRS. The alternative performance measures are presented to provide better insight and understanding of operations, financial position and the basis for future developments.

The definitions of these measures are as follows:

Alternative performance measures (cont.)

EBITDA - Profit/loss before i) tax, ii) net finance cost, iii) depreciation, amortisation, impairment. Corresponds to "Operating profit/loss before depr., impairm" in the consolidated statement of profit or loss.

EBIT - Profit/loss before i) tax, ii) net finance cost. Corresponds to "Operating profit/loss" in the consolidated statement of profit or loss.

EBITDA adjusted - In order to give a better representation of underlying performance, the following adjustments are made to EBITDA:

 Special items: items that are not part of the ordinary business, such as restructuring and acquisition related costs, and EBITDA from companies disposed of after the balance-sheet date.

EBIT adjusted - In order to give a better representation of underlying performance, the following adjustments are made to EBIT:

- Special items: items that are not part of the ordinary business, such as restructuring and acquisition related costs, and EBIT from companies disposed of after the balancesheet date.
- · Impairment of Goodwill

Net interest-bearing debt (NIBD) - Total interest-bearing debt, less i) interest-bearing receivables and ii) cash

Equity ratio - Total equity divided by total assets

Order backlog - Remaining value from signed contracts, including estimated future calloffs of contractual framework agreements and other time-limited agreements. Options related to signed agreements and contracts are not considered in the order backlog.

endúr. **APPENDIX**

Operating results per company

| | | Artec Aqua (Aquaculture) | | | | | Endúr Sj | østerk (Aquacultu | re) | |
|-----------------|---------|--------------------------|---------|---------|---------|---------|----------|-------------------|---------|---------|
| Amounts in MNOK | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | Q1 2022 | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | Q1 2022 |
| Revenue | 152,5 | 234,0 | 292,8 | 363,6 | 341,4 | 24,9 | 21,3 | 13,9 | 12,7 | 23,1 |
| EBITDA | 4,3 | 9,3 | 21,6 | 22,1 | 21,0 | 1,2 | 3,0 | -0,9 | -5,4 | 1,1 |
| Margin | 2,8% | 4,0% | 7,4% | 6,1% | 6,1% | 4,8% | 14,3% | -6,4% | -42,3% | 5,0% |
| EBIT | 1,1 | 8,6 | 20,2 | 21,1 | 19,8 | 0,9 | 2,7 | -1,2 | -5,5 | 1,0 |

| | BMO Entreprenør (Marine Infrastructure) | | | | | Marcon (N | Marine Infrastructu | ure) | | |
|-----------------|---|---------|---------|---------|---------|-----------|---------------------|---------|---------|---------|
| Amounts in MNOK | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | Q1 2022 | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | Q1 2022 |
| Revenue | 83,4 | 134,0 | 128,1 | 103,1 | 103,1 | 89,0 | 95,0 | 82,0 | 130,9 | 92,2 |
| EBITDA | 10,1 | 19,5 | 27,0 | 18,1 | 12,7 | 15,0 | 10,8 | 23,2 | 35,8 | 19,8 |
| Margin | 12,1% | 14,6% | 21,1% | 17,6% | 12,3% | 16,8% | 11,4% | 28,3% | 27,4% | 21,4% |
| EBIT | 3,7 | 12,9 | 20,2 | 11,5 | 6,1 | 0,9 | -1,2 | 11,5 | 25,1 | 9,5 |

| | | Endúr Maritime (Other) | | | | | | |
|-----------------|---------|------------------------|---------|---------|---------|--|--|--|
| Amounts in MNOK | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | Q1 2022 | | | |
| Revenue | 53,8 | 43,2 | 35,7 | 53,3 | 50,0 | | | |
| EBITDA | 0,0 | 0,5 | 0,6 | 2,9 | 3,7 | | | |
| Margin | 0,0% | 1,1% | 1,8% | 5,4% | 7,2% | | | |
| EBIT | -3,9 | -1,8 | -1,8 | 0,6 | 1,5 | | | |

appendix endúr.

Assets held for sale

| Amounts in MNOK | Q1 2022 Actuals | Amounts in MNOK | Q1 2022 Actuals |
|--------------------------------|--------------------|--------------------------------------|--------------------|
| ASSETS | _ | LIABILITES | _ |
| Intangible assets and goodwill | 10 | Deferred tax liability | 1 |
| Right-of-use assets | 6 | Lease liabilities | 6 |
| Non-current assets | 16 | Non-current liabilities | 7 |
| Trade and other receivables | 9 | Trade and other payables | 3 |
| Cash and cash equivalents | 6 | Other current liabilities | 3 |
| Current assets | 15 | Current liabilities | 6 |
| Assets held for sale | 31 | Liabilities directly associated with | |
| | | assets held for sale | 13 |

| Amounts in MNOK | Q1 2022 Actuals |
|-------------------------------------|--------------------|
| Cash flow from operating activities | 0,8 |
| Cash flow from financing activities | -0,2 |
| Net cash flow incurred by Installit | 0,6 |
| | |

- Installit was sold to DeepOcean Group in April
- The divestment of Installit will not impact results in Q2 negatively
- Assets and liabilities consolidated from Installit are presented as "held for sale" in the balance sheet in the financial section
- Results from Installit are not presented as "discontinued operations" in the profit & loss in the financial section (immaterial contributions)
- The table at the left specifies the items included in assets held for sale and liabilities directly associated with assets held for sale that are presented in the balance sheet in the financial section

Quarterly profit & loss

| | Pro forma | Actuals | Q3 2021 Actuals | Q4 2021 Actuals | Q1 2022 Actuals |
|------------------------------|-----------|---------|--------------------|--------------------|--------------------|
| Continued operations | | | | | |
| Operating revenue | 410,9 | 537,9 | 565,7 | 658,9 | 609,9 |
| Other revenue | 1,9 | 4,1 | 2,0 | 4,4 | 1,9 |
| Revenue | 412,8 | 542,0 | 567,7 | 663,2 | 611,8 |
| Cost of sales | 257,3 | 348,4 | 366,6 | 447,8 | 408,2 |
| Payroll expenses | 107,0 | 102,7 | 91,2 | 112,0 | 103,0 |
| Other operating expenses | 54,3 | 63,7 | 44,1 | 41,5 | 49,8 |
| EBITDA | -5,7 | 27,1 | 65,7 | 61,9 | 50,8 |
| Depreciation | 27,6 | 21,2 | 23,1 | 19,3 | 20,8 |
| Amortization PPA | 5,0 | 12,9 | 12,7 | 12,5 | 12,4 |
| Impairment | 0,0 | 0,0 | 0,0 | 22,8 | 0,0 |
| Operating profit/loss (EBIT) | -38,2 | -7,0 | 29,9 | 7,3 | 17,6 |
| Financial income | -0,7 | 1,8 | 0,2 | -0,3 | 1,0 |
| Financial expenses | 21,4 | 26,7 | 39,3 | 24,3 | 24,6 |
| Profit/loss before tax (EBT) | -60,3 | -31,8 | -9,2 | -17,3 | -6,0 |
| Income tax expense | -17,0 | 10,7 | -5,5 | -39,9 | 2,0 |
| Profit/loss after tax (EAT) | -43,3 | -42,5 | -3,7 | 22,6 | -8,0 |
| Discontinued operations | | | | | |
| Profit/loss after tax (EAT) | 0,0 | -11,1 | 0,0 | 0,0 | 0,0 |
| Profit/loss for the period | -43,3 | -53,6 | -3,7 | 22,6 | -8,0 |
| EBITDA | -5,7 | 27,1 | 65,7 | 61,9 | 50,8 |
| Adjustments | 28,5 | 10,1 | -0,2 | 0,4 | 0,0 |
| Adjusted EBITDA | 22,9 | 37,2 | 65,5 | 62,2 | 50,8 |
| Adjusted EBITDA margin | 5,5 % | 6,9 % | 11,5 % | 9,4 % | 8,3 % |

P&L for Q1 2021 consolidates Marcon and Artec Aqua from 1 January 2021 (pro forma). All other figures are actuals.

endúr **APPENDIX**

Quarterly balance sheet

| Amounts in MNOK | Q1 2021 Actuals | Q2 2021 Actuals | Q3 2021 Actuals | Q4 2021 Actuals | Q1 2022 Actuals |
|--------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| ASSETS | | | | | |
| Deferred tax assets | 0 | 0 | 0 | 0 | 0 |
| Intangible assets and goodwill | 1 175 | 1 161 | 1 150 | 1 121 | 1 108 |
| Property, plant and equipment | 463 | 459 | 448 | 426 | 411 |
| Right-of-use assets | 112 | 105 | 108 | 93 | 91 |
| Financial assets | 3 | 1 | 1 | 1 | 1 |
| Other non-current assets | 4 | 5 | 5 | 1 | 4 |
| Non-current assets | 1756 | 1 731 | 1 713 | 1 642 | 1 615 |
| Inventories | 10 | 9 | 10 | 26 | 26 |
| Contract assets | 43 | 44 | 53 | 31 | 26 |
| Trade and other receivables | 368 | 506 | 484 | 505 | 530 |
| Cash and cash equivalents | 323 | 203 | 309 | 304 | 322 |
| Current assets | 744 | 762 | 855 | 866 | 903 |
| Total assets | 2 500 | 2 493 | 2 568 | 2 508 | 2 519 |

| Amounts in MNOK | Q1 2021 Actuals | Q2 2021 Actuals | Q3 2021 Actuals | Q4 2021 Actuals | Q1 2022 Actuals |
|-------------------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| EQUITY AND LIABILITES | | | | | |
| Share capital | 19 | 19 | 19 | 14 | 14 |
| Share premium | 110 | 109 | 109 | 881 | 859 |
| Other paid-in capital | 126 | 110 | 110 | 4 | 4 |
| Retained earnings | 514 | 488 | 482 | 0 | 0 |
| Total equity | 768 | 726 | 720 | 898 | 877 |
| Deferred tax liability | 122 | 137 | 131 | 78 | 77 |
| Loans and borrowings | 1 083 | 1 084 | 1 084 | 891 | 897 |
| Lease liabilities | 89 | 83 | 84 | 73 | 69 |
| Other non-current liabilities | 7 | 7 | 13 | 9 | 4 |
| Non-current liabilities | 1 301 | 1 311 | 1 312 | 1 051 | 1 047 |
| Loans and borrowings | 0 | 0 | 0 | 0 | 0 |
| Lease liabilities | 27 | 25 | 29 | 23 | 25 |
| Trade and other payables | 219 | 225 | 321 | 346 | 329 |
| Contract liabilities | 14 | 18 | 8 | 31 | 39 |
| Other current liabilities | 171 | 187 | 178 | 159 | 202 |
| Current liabilities | 431 | 456 | 536 | 559 | 595 |
| Total liabilities | 1 732 | 1 767 | 1848 | 1 610 | 1 642 |
| | | | | | |
| Total equity and liabilities | 2 500 | 2 493 | 2 568 | 2 508 | 2 519 |

endúr. APPENDIX

Quarterly cash flow and statement of changes in equity

| Amounts in MNOK | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | Q1 2022 |
|-------------------------------------|---------|---------|---------|---------|---------|
| | Actuals | Actuals | Actuals | Actuals | Actuals |
| Cash flow from operating activities | -212,7 | -85,4 | 151,0 | 118,2 | 63,6 |
| Cash flow from investing activities | -979,0 | -3,0 | -4,4 | 4,2 | -7,5 |
| Cash flow from financing activities | 1 345,2 | -32,8 | -40,7 | -116,0 | -24,4 |
| Currency translation effects | 0,7 | 1,5 | -0,3 | -9,9 | -14,1 |
| Net cash flow | 154,2 | -119,7 | 105,6 | -3,5 | 17,6 |
| | | | | | |
| Opening balance equity | 320 | 768 | 726 | 720 | 898 |
| Profit/loss | -17 | -54 | -4 | 23 | -8 |
| Options | 0 | 0 | 0 | 0 | 0 |
| Capital increases | 473 | 0 | 0 | 166 | 0 |
| Currency translation effects | -7 | 12 | -2 | -10 | -14 |
| Other changes | 0 | 0 | 0 | 0 | 0 |
| Closing balance equity | 768 | 726 | 720 | 898 | 876 |